

Campbell Union School District

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To Whom It May Concern:

ESM Solutions has provided consistent support and education to assist with making Campbell Union School District's Workers' Compensation program the lowest rate in the Northern California area.

Through their services from creating a Safety Committee, conducting safety inspections, safety trainings and implementation of various safety & Workers' Compensation initiatives, CUSD has reduced their number of claims by 51% over the past 4 years.


ESM also assisted with formalizing and implementing a Return To Work program that has saved CUSD over \$173,320 in direct savings during one policy year alone.

ESM's Claims Management oversight and advocacy has also taught us to be better managers of our Workers' Compensation claims and of our most valuable assets - our teachers, administrators, classified support staff, and our maintenance team. They ensured that we were assigned the best adjuster at our Third Party Administrator and coordinate and facilitate our claims reviews for the best possible outcomes.

Taking care of our staff and making sure that medical care is prompt and appropriate is one of the reasons that our litigation rate is 4%. We know that a low litigation rate adds to our success in keeping our Workers Compensation costs down.

ESM continues to support CUSD in delivering services that enhance all areas of managing our Workers' Compensation Risk. They consistently provide professional recommendations that reflect their level of expertise in Risk Management.

Sincerely,


James Crawford
Deputy Superintendent